

John M. Stathatos

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OBJECTIVE

Seeking the position of an International Logistics Manager to utilize my skills of supply chain management including suppliers, distributors, and customers towards effective running of the organization.

SUMMARY OF QUALIFICATIONS

- Twenty-five years experience in international supply chain processes, customs regulations, international banking issues, sales and payment terms
- Experienced in operations management, sales, budget development, staffing, and cost control
- Motivates and directs others in a cooperative team environment
- Possess leadership, organizational, analytical and time management skills
- Experience in civil, taxation and criminal law
- Ability to communicate effectively in English and Spanish

PROFESSIONAL WORK EXPERIENCE

STATS FLORAL SUPPLY, Pasadena, CA

1984 - present

General Manager

Management

- Performed as General Manager for four locations: Capistrano Beach, Redondo Beach, Downey, and Seal Beach stores for Stats Floral Supply. Responsible for all aspects of business operations including: customer service, recruiting and staffing, marketing and promotion, technical operations, and administration and finance.
- Successfully remodeled, updated, and opened new stores in the cities of Downey, Seal Beach, Redondo Beach, and Whittier, California which included coordinating and controlling the shipment of goods between the warehouse and various stores.
- Interview, hire, train and dismiss personnel; performed evaluations and decided on salary increases and promotions; enforced OSHA regulations as required.

Logistics

- Effectively located, organized, and developed a new 60,000 sq. ft. warehouse in El Monte, California and a 60,000 sq. ft. warehouse in Sierra Madre, California for Stats and Fishbecks.
- Prepare all documents (letters of credit, wire transfers, etc.) and arrange all transportation and customs declarations for the importation of over 200 containers of merchandise per year to ensure the import and export activities are in line with international and U.S. laws.
- Fully knowledgeable in all aspects of warehousing, purchasing, security, facilities planning, staff management and cost control.

Information Systems

- Earned the designation as an APICS Certified Supply Chain Professional Interested which provides in depth knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology to enable the supply chain, and physical logistics.
- Successfully designed, developed, and implemented websites for Stats Floral Supply (www.statsfloral.com) and Fishbecks Patio Center (www.fishbecks.com). Sites include the ability to order and ship product to customers in a timely fashion.
- Proficient in Microsoft Word, Excel and PowerPoint.

DEMETRIOU, DEL GUERCIO, & LOVEJOY, Los Angeles, CA 1980-1984

Associate Attorney

- Specialized in preparation of estate planning documents, development of gifting strategies, prepared estate tax returns, handled probate proceedings and family succession planning.

HECKER, MCGINNIS, RAINER, & BROWN, Philadelphia, PA 1979 - 1980

Associate Attorney

- Managed caseload of insurance defense.

PHILADELPHIA DISTRICT ATTORNEYS OFFICE, Philadelphia, PA 1977-1979

Release on own Recognizance (ROR) and Arraignment Court Attorney

- Ability to communicate effectively with the accused and the court on the process of arraignment including ROR.

EDUCATION

California State University, Long Beach September 2006
Master of Arts in Global Logistics

Temple University School of Law June 1978
Juris Doctor

University of California, Santa Barbara June 1975
Bachelor of Arts Degree, Major: History

CERTIFICATIONS

- APICS Certified Supply Chain Professional (CSCP), 2006

AFFILIATIONS

- APICS (Member)
- Pennsylvania Bar Association